



**SOMPO  
INTERNATIONAL**

REINSURANCE



## Sompo International Reinsurance

Sompo International Reinsurance underwrites casualty, catastrophe, professional lines, property and specialty lines of reinsurance including agriculture, aviation and space, engineering, marine and energy, surety, trade credit and weather risk. Our account management approach and exceptional financial strength enable us to offer a broad multi-line capability to underwrite risks across our clients' insurance portfolios around the globe. We are supported by proprietary analytic and modeling tools and databases and the transactional experience of our underwriting, actuarial, legal and claims professionals.

## Workers' Compensation Catastrophe

Our Workers' Compensation Catastrophe products focus on low frequency, high severity, excess of loss treaty reinsurance.

We seek to establish long-term relationships with ceding company reinsurance buyers and their brokers. Our focus on product expertise, detailed analysis, and specialized industry knowledge along with strong claims management enables us to provide our clients with customized risk management solutions. We offer quoting and lead terms with the intent of participating in a lead position per program and can provide significant capacity.

Our reinsurance team has offered workers' compensation catastrophe and other specialty reinsurance products on a worldwide basis since 2002.

## Coverage Features

### TARGET CLASSES

- Cedants that have strong financials, sophisticated actuarial capabilities, the ability to monitor and react to shifts in pricing and coverage, experienced claims management and which keep substantial net retentions
- Regional, super-regional and specialty carriers or divisions
- National accounts
- State workers' compensation funds

## KEY CONTACTS

### David Bigley

Executive Vice President,  
Chief Underwriting Officer and  
Head of Global Catastrophe  
Reinsurance  
T +1.441.278.0947  
E dbigley@sompo-intl.com

### Lindsay Franklin

Vice President  
Underwriter  
T +1.441.278.0995  
E vdobos@sompo-intl.com

### BERMUDA

Waterloo House  
100 Pitts Bay Road  
Pembroke, HM 08  
Bermuda  
T +1.441.278.0400

### ASIA PACIFIC

#### Rene Lamer

Chief Executive  
Singapore Branch  
T +65.6521.6878  
E rlamer@sompo-intl.com

#### Herbert Zhang

Vice President  
Senior Treaty Underwriter  
T +65.6521.6885  
E hzhang@sompo-intl.com

### SINGAPORE

12 Marina Boulevard,  
#38-03  
Marina Bay Financial Centre  
Tower 3  
Singapore 018982  
T +65.6521.6860

### EUROPE

#### Stefan Beine

Executive Vice President  
& Head of Europe Non-  
Specialty Reinsurance  
T +41.44.213.2584  
E sbeine@sompo-intl.com

#### Viktor Dobos

Senior Casualty Underwriter  
T +41.44.213.2522  
E vdobos@sompo-intl.com

### ZURICH

Pelikanplatz 15  
CH-8001 Zurich  
Switzerland  
T +41.44.213.2500

## About Sompo International

The Sompo International companies are wholly owned subsidiaries of Sompo Holdings, Inc. (Sompo), whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. Sompo International is a global specialty provider of property and casualty insurance and reinsurance. Sompo International underwrites agriculture, professional lines, property, marine and energy, and casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines and specialty lines of reinsurance.

### Our Financial Strength

Sompo International's operating subsidiaries have balance sheets comprising high quality assets and excellent liquidity. We maintain ratings of A+ (Superior) from A.M. Best (XV size category), A (Strong) from Standard & Poor's and A2 from Moody's. In addition, we are backed by the financial strength of Sompo Japan Nipponkoa Insurance Company, which holds more than \$60 billion in total assets and has A+ financial strength ratings from both A.M. Best and Standard & Poor's.

### Our Specialty Focus

With a strong commitment to the specialty markets, each of our teams is led and staffed by experienced underwriters with deep expertise in the class or line of business in which they specialize. It is this focus and dedication that enables us to anticipate and manage our clients' risks, delivering tailored solutions to address their unique exposures.

Our clients know they can count on us to provide responsive and consistently high quality underwriting, actuarial, legal and claims services, today and as their businesses evolve.